# **Bridging Sales Guide**



## **Bridging**

#### Core Criteria:

- Minimum loan: £100,000
- LTV: up to 70%
- Fees: typically 2% arrangement fee and no exit fee
- Terms: up to 18 months

- Property types: residential and semi-commercial property - unregulated loans only
- Borrower types: UK borrowers, Ltd companies, foreign nationals and expats, off-shore companies, trusts, adverse credit
- Rates: from 0.35% per month + BBR



#### **Example Cases:**

- Urgent purchases: auction and new-build purchases in their notice period
- Pre-planning acquisitions: purchase before planning, Octane can fund 100% of build costs once planning is approved
- Urgent refinances: refinances of existing mortgages and/or release of cash, especially for borrowers offloading property

## Refurbishment

#### **Core Criteria:**

- Minimum Ioan: £150,000 day one
- LTV: up to 70% and 70% LTGDV
- Build costs: 100% funded (in arrears)
- Fees: typically 2% arrangement fee and no exit fee
- Terms: up to 18 months

- Property types: all types of residential properties, including HMOs and semi-commercial properties, and commercial (if being converted to residential)
  unregulated loans only
- Scope of works: not to exceed £500,000 or 75% of day one value
- Rates: from 0.37% per month + BBR



## **Example Cases:**

- · Light refurbishments: auction purchases, unhabitable properties and decorative refurbishments
- Home improvements: loft conversions, dormer extensions and rear/side extensions
- Conversions: house to HMO, house to flats and commercial to residential

## **Developer Exit**

#### Core Criteria:

- Minimum loan: £100.000
- LTV: up to 70%
- Fees: typically 2% arrangement fee and no exit fee
- Terms: up to 18 months

- Property types: new-build properties. Large, multi-unit sites acceptable
- Development stage: site must be complete or almost complete (<10% of overall construction costs left to spend)
- Rates: from 0.35% per month + BBR



### Designed for developers who:

- Need additional time to sell or let their new-build properties
- Are under pressure to repay their existing lender
- Need to capital raise to help fund other projects
- Urgently need to improve their cashflow position

## Call us on 0345 222 9009

Octane Capital Ltd \* Haskell House, 152 West End Lane, London NW6 1SD 0345 222 9009 \* deals@octanecapital.co.uk \* octanecapital.co.uk

